

OPSIM LICENCE AGREEMENT: OPSIM PRICE LIST

Please contact sales@opsim.com for a written quote. To help us assist you, please specify any preferences you have on:

- Whether a Perpetual, Yearly Subscription, Monthly Rental or Cloud Service purchase.
- Licence Type (Local Lock or Network Lock) and number of licenses.
- Any optional extensions (Geochemistry, or Real-time) and number of licences.

Purchase Options:

Licences can be purchased as:

- **Perpetual:** Indefinite expiry date plus an optional annual software upgrade and support fee.
- **Yearly Subscription:** One year expiry and one year of software upgrades and support.
- **Monthly Rental:** Rent additional licences month by month (existing Licensees only).
- **Cloud Subscription:** OPSIM licence plus hardware month by month.

Lock Type:

OPSIM is licenced via a **Hardware Lock** which is assigned to a dongle (eg. USB lock) that can be attached to any computer.

Licence Types:

1. **Local Lock:** OPSIM simulations can only be run on the computer hosting the Lock.
2. **Network Lock:** The Lock is hosted on any computer (e.g. a server). Other computers check out licences from the host computer via the local area network (LAN).

Purchase Price:

The Purchase Price is in AUD and is exclusive of Australian GST. Any applicable non-Australian government Taxes are the responsibility of the Licensee.

FAQ:

- **How many simulations can be run at the same time?**

The number of licences reflect how many OPSIM simulations can be run in parallel at any given time. For example, a Local 3 can run 3 simulations at the same time on the one computer. A Network 5 allows up to 5 simulations at any one time across an organisation's LAN. If all licences are in use then OPSIM will not start until a free licence becomes available.

- **Are there ongoing costs?**

Yes, if you wish to access our support services and keep your perpetual licence maintained to access the latest software upgrades and releases, an annual invoice for 15% of the value of your perpetual licences is issued in June of each year. At the time of the initial purchase, the annual fee is pro-rated to next June.

- **Are discounts available for multiple licences?**

Our price structure heavily discounts purchases of multiple licences. The more licences you own, the cheaper the per licence rate. In addition, a discount is provided for multiple Local Lock an Network Lock Licences of the same product by the same Licensee (i.e. one point of contact for all invoicing).

OPSIM Perpetual Licence Pricing		
Item	Description	Purchase Price (AUD excluding Australian GST)
<p>Local Lock</p> <p>Allows the Licensee to run up to the specified maximum number of OPSIM simulation on one locked computer and includes one Hardware Lock (Dongle).</p> <p>Extensions are in addition to, and must have the same maximum number of simulations and Purchase Option as, their associated Standard OPSIM Licence Type.</p>	<u>Standard OPSIM:</u>	
	• Local 1 – Up to 1 Simulation	9,900
	• Local 3 – Up to 3 Simulations	14,800
	• Local 6 – Up to 6 Simulations	23,800
	<u>Geochemistry Extension (option):</u>	
	• Local 1 – Up to 1 Simulation	9,900
	• Local 3 – Up to 3 Simulations	14,800
	• Local 6 – Up to 6 Simulations	23,800
	<u>Real-time Extension (option):</u>	
	• Local 1 – Up to 1 Simulation	9,900
	• Local 3 – Up to 3 Simulations	14,800
	• Local 6 – Up to 6 Simulations	23,800
	<p><u>Additional Local Locks:</u></p> <p>The price for each additional Local Lock of the same product purchased by the same Licensee (i.e. same office and same organization) will be the prevailing Purchase Price less the applicable discount.</p>	<p>Price less discount of:</p> <ul style="list-style-type: none"> • 10% for the 2nd Local Lock • 20% for the 3rd and subsequent Local Locks.
<p>Network Lock</p> <p>Allows the Licensee to concurrently run one OPSIM simulation on multiple computers across the licensee's local area network (LAN) up to the specified maximum number of simulations via TCP/IP network connection to a designated licence manager server and includes one Hardware Lock (Dongle).</p> <p>Extensions are in addition to, and must have the same maximum number of simulations and Purchase Option as, their associated Standard OPSIM Licence Type.</p>	<u>Standard OPSIM:</u>	
	• Network 5 – Up to 5 Simulation	19,800
	• Network 10 – Up to 10 Simulations	37,600
	• Network 20 – Up to 20 Simulations	69,200
	<u>Geochemistry Extension (option):</u>	
	• Network 5 – Up to 5 Simulation	19,800
	• Network 10 – Up to 10 Simulations	37,600
	• Network 20 – Up to 20 Simulations	69,200
	<u>Real-time Extension (option):</u>	
	• Network 5 – Up to 5 Simulation	19,800
	• Network 10 – Up to 10 Simulations	37,600
	• Network 20 – Up to 20 Simulations	69,200
	<p><u>Additional Network Locks:</u></p> <p>The price for each additional Network Lock of the same product purchased by the same Licensee (i.e. same office and same organization) will be the prevailing Purchase Price less the applicable discount.</p>	<p>Price less discount of:</p> <ul style="list-style-type: none"> • 10% for the 2nd Network Lock • 20% for the 3rd and subsequent Network Locks.

OPSIM Subscription Licence Pricing

Yearly Subscription Licences

These licences grant the Licensee access to the OPSIM software and includes Support for one year. Yearly Subscription licences are available for purchase at 40% of the prevailing Perpetual Licence Purchase Price (Local 1 or Network 5 as applicable for first instalment) and one year's Annual Software Upgrades and Support fee. If the subscription licensing is to an existing unallocated (non-Perpetual) Hardware Lock, previously purchased by the Licensee, then this Hardware Lock may be applied to the subscription. Otherwise, a new Hardware Lock must be purchased (AUD 250 exclusive of Australian GST). Purchased (non-Perpetual) Hardware Locks may be retained indefinitely for any future subscription or rental purchases. A Yearly Subscription licence cannot be changed during the one year period, nor can other types of licences be added to the Lock with the Yearly Subscription licence, during the one year period. Should additional licences be required, these will need to be assigned to another Lock.

Example:

Local 1 Standard OPSIM Subscription Licence: $0.40 \times (\text{AUD}9,900 \times 1.15) = \text{AUD}4,554$ plus GST if applicable
 New Hardware Lock: AUD250 plus GST is applicable
 Total: $\text{AUD}4,554 + \text{AUD}250 = \text{AUD}4,804$

Cloud Subscription Licence

These licences grant the Licensee subscription access to log-on to one Cloud based OPSIM Windows Desktop via Windows Remote Desktop Connection (or equivalent) to run one OPSIM simulation and includes Support for the term of the subscription period.

Cloud Subscription Licences may be purchased at 20% of the prevailing Perpetual Licence Purchase Price (Local 1 or Network 5 as applicable for first instalment) per month for the required number of months.

Note: No OPSIM software installation is required. Internet access is required.

Example:

2 month Standard OPSIM Cloud Subscription Licence: $2 \times 0.20 \times \text{AUD}9,900 = \text{AUD}3,960$ plus GST if applicable

Note: If renting for more than four (2) months, consideration should be given to a Yearly Subscription Licence.

OPSIM Rental Licence Pricing

Rental Licences

These licences grant the user access to the OPSIM software and includes Support for the term of the rental period. Rental of additional Local Lock and Network Lock Licences on a monthly basis are available to existing Perpetual or Yearly Subscription Licensees. Rental Licences may be purchased at 10% of the prevailing Perpetual Licence Purchase Price (Local 1 or Network 5 as applicable for first instalment) per month for the required number of months.

If the rental licensing is to an existing unallocated (non-Perpetual) Hardware Lock, previously purchased by the Licensee, then this Hardware Lock may be applied to the subscription. Otherwise, a new Hardware Lock must be purchased (AUD 250 exclusive of Australian GST).

Purchased (non-Perpetual) Hardware Locks may be retained indefinitely for any future subscription or rental purchases.

Note: Licence Locks of different types can be attached to the same computer to access licences from all Locks.

Example:

2 month Local 1 Standard OPSIM Rental Licence: $2 \times 0.10 \times \text{AUD}9,900 = \text{AUD}1,980$ plus GST if applicable

New Hardware Lock: AUD250 plus GST is applicable

Total: $\text{AUD}1,980 + \text{AUD}250 = \text{AUD}2,230$

Note: If renting for more than four (4) months, consideration should be given to a Yearly Subscription Licence.

Annual Software Upgrades and Support Fee		
Item	Description	Purchase Price (AUD excluding Australian GST)
Annual Software Upgrades and Support (Maintenance) Fee	<p>The annual software upgrades and support, or software maintenance fee provides access to new releases and software updates. It also grants the Licensee access to software support via support@OPSIM.com.</p> <p>The fee is highly recommended for Perpetual Licences and is compulsory for Yearly Subscription Licences.</p> <p>For unmaintained Perpetual Licences a surcharge of 25% on all unpaid annual fees applies should annual maintenance be commenced or reinstated at a later date.</p> <p>There is no annual maintenance fee applied to monthly cloud and rental purchases.</p>	<p>15% of the prevailing Perpetual Licence Purchase Price for first instalment including any purchased Extension options. The first instalment is pro-rated to the end of next June using the following factors:</p> <p>Order Date:</p> <p>Jul to Sep 0.75 Oct to Dec 0.50 Jan to Mar 0.25 Apr to Jun 1.00 (to June next year)</p> <p>Thereafter, an invoice is issued around June each year to cover software upgrades and support for the next 12-month period from July to June.</p>

Miscellaneous		
Item	Description	Purchase Price (AUD excluding Australian GST)
Academic Licence Discount	Licences and the annual Software upgrades and support fee are discounted for academic institutions for non-commercial, educational use.	50% discount on prevailing Perpetual and Yearly Subscription Licence Purchase Price for first instalments.
Upgrade of an Existing Licence	<p>Upgrading a licence or licences is allowed if the upgraded licence(s) value is of similar or greater value than the existing licence(s).</p> <p>Local Lock Licences can be converted to Network Lock Licences and vice versa.</p>	<p>The difference in price between the two licences, but not less than zero.</p> <p>Note: If upgrading from a licence with Additional Local or Network Locks, then the maximum multi-licence discount is applied to calculate the price difference.</p>
Transfer or Replacement of an Existing Lock	If a Lock becomes faulty through normal use, there is no replacement charge - please contact sales@OPSIM.com .	No Cost
	Damaged Hardware Locks that are returned and need to be replaced.	AUD250
Loss of an Existing Hardware Lock or Transfer of a Software Lock Not Possible	The Licensee is responsible for taking out insurance against the loss, theft or disappearance of Hardware Locks, or if a Software Lock cannot be transferred (e.g. computer is stolen or no longer functional).	Replacement cost upon application.

This Price List is to be read in conjunction with the latest OPSIM LICENCE AGREEMENT available at: http://opsim.com/PDF/OPSIM_Licence_Standard.pdf

Any applicable non-Australian government taxes are the responsibility of the Licensee.

Water Solutions Pty Ltd reserves the right to vary the Prices in this Schedule from time to time without notice to the Licensee.